

This is Konecranes Lift Trucks

Built for your World

KONECRANES®
Lifting Businesses™



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Konecranes group

Our Mission and Vision

Our Mission

We're not just lifting things,
but entire businesses.

Our Vision

We know in real time how millions of lifting
devices perform. We use this knowledge around
the clock to make our customers' operations
safer and more productive.



Our values

Our values lay the cultural foundation for how we operate as a company.

Trust in people:

We want to be known for our great people.

Total service commitment:

We want to be known for always keeping our promises.

Sustained profitability:

We want to be known as a financially sound company.



Konecranes in numbers 2019



Konecranes corporate responsibility



PEOPLE



INTEGRITY



SAFETY



ENVIRONMENT



Unmatched customer offering



Port
Solutions



Service



Industrial
Equipment



Our products



**FORKLIFT
TRUCKS**



**REACH
STACKERS**



CONTAINER HANDLERS



**STRADDLE
CARRIERS**



**BOXPORTER
RMG**



**YARD
CRANES**



**MOBILE
HARBOR
CRANES**



**SHIP-TO-SHORE
(STS) CRANES**



**AUTOMATED
STACKING CRANE
(ASC) SYSTEMS**



**AUTOMATED
HORIZONTAL
TRANSPORT**



**SHIPYARD
CRANES**

Our products



PARTS



MODERNIZATIONS



**DIGITAL SERVICE
PORTFOLIO**



**WORKSTATION
LIFTING SYSTEMS**



**INDUSTRIAL CRANES –
CONFIGURED-TO-
ORDER CRANES (CTO)**



**ENGINEERED-TO-
ORDER CRANES
(ETO)**



**NUCLEAR
CRANES**



**PRODUCTS FOR
HAZARDOUS
ENVIRONMENTS**



**PROCESS
CRANES**



**MODULAR
CRANES**



**UNIVERSAL
CRANES**



COMPONENTS

Business Unit Lift Trucks



Built for your World

We are committed to **study** and **understand** our customer's various "worlds".

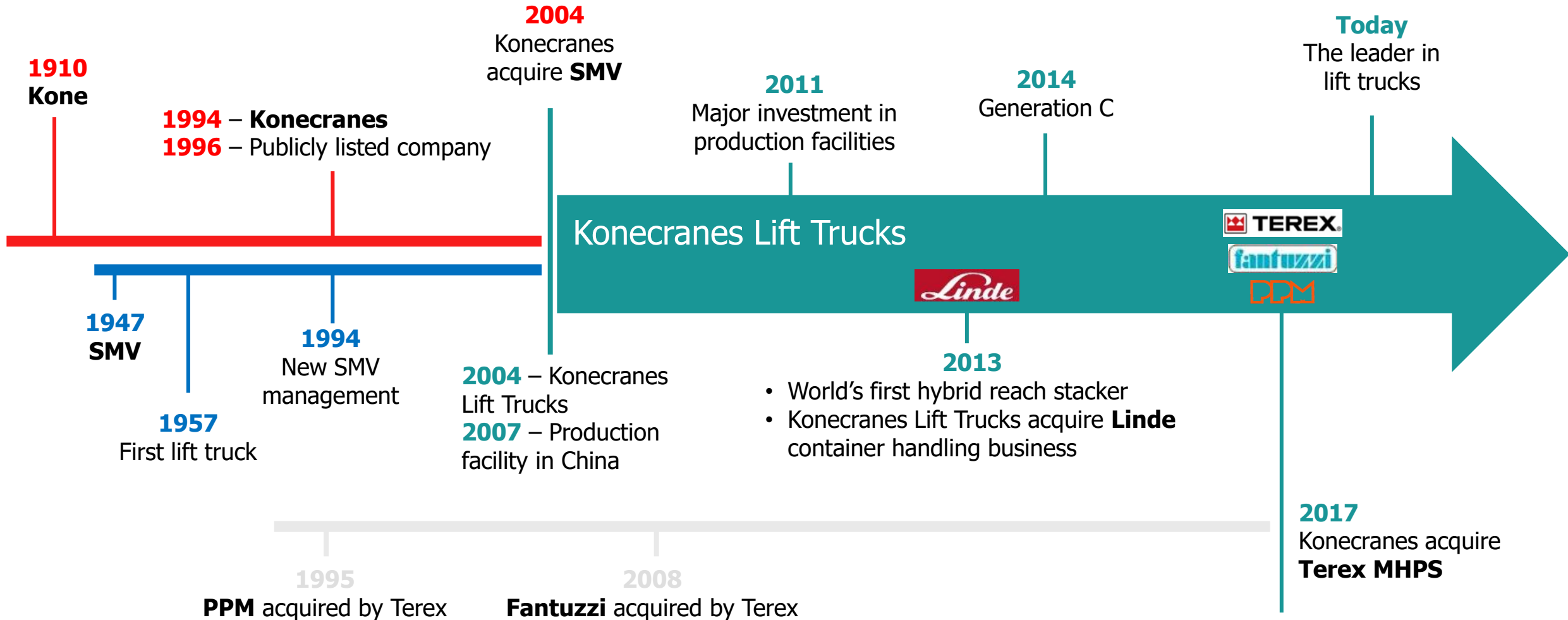
Konecranes lift trucks are built with decades of experience from all kind of industries.

WE LISTEN.

And we keep the **customer's world**
at the center of ALL we do.



History and growth



A growing business



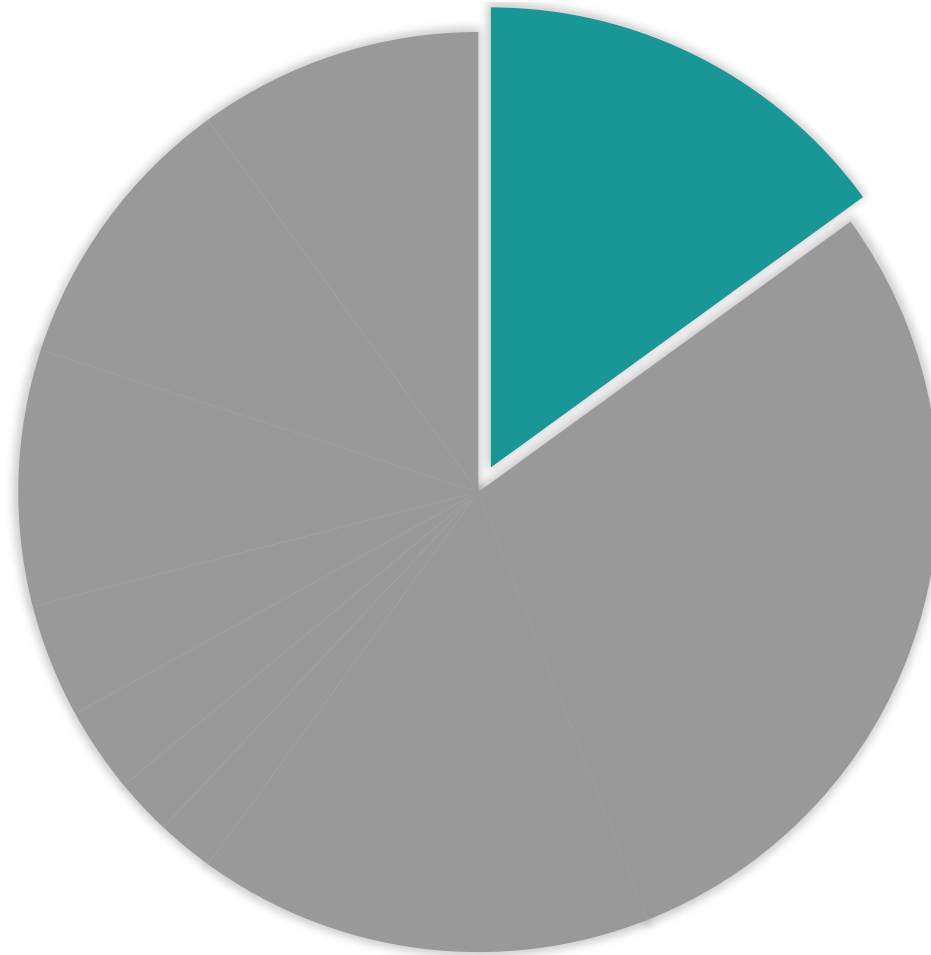
2004



2019

Global lift trucks market

Total addressable LT market $\geq 10t$



Lift Trucks offices



Production sites

Markaryd

16.500 m²



Lingang

6.000 m²

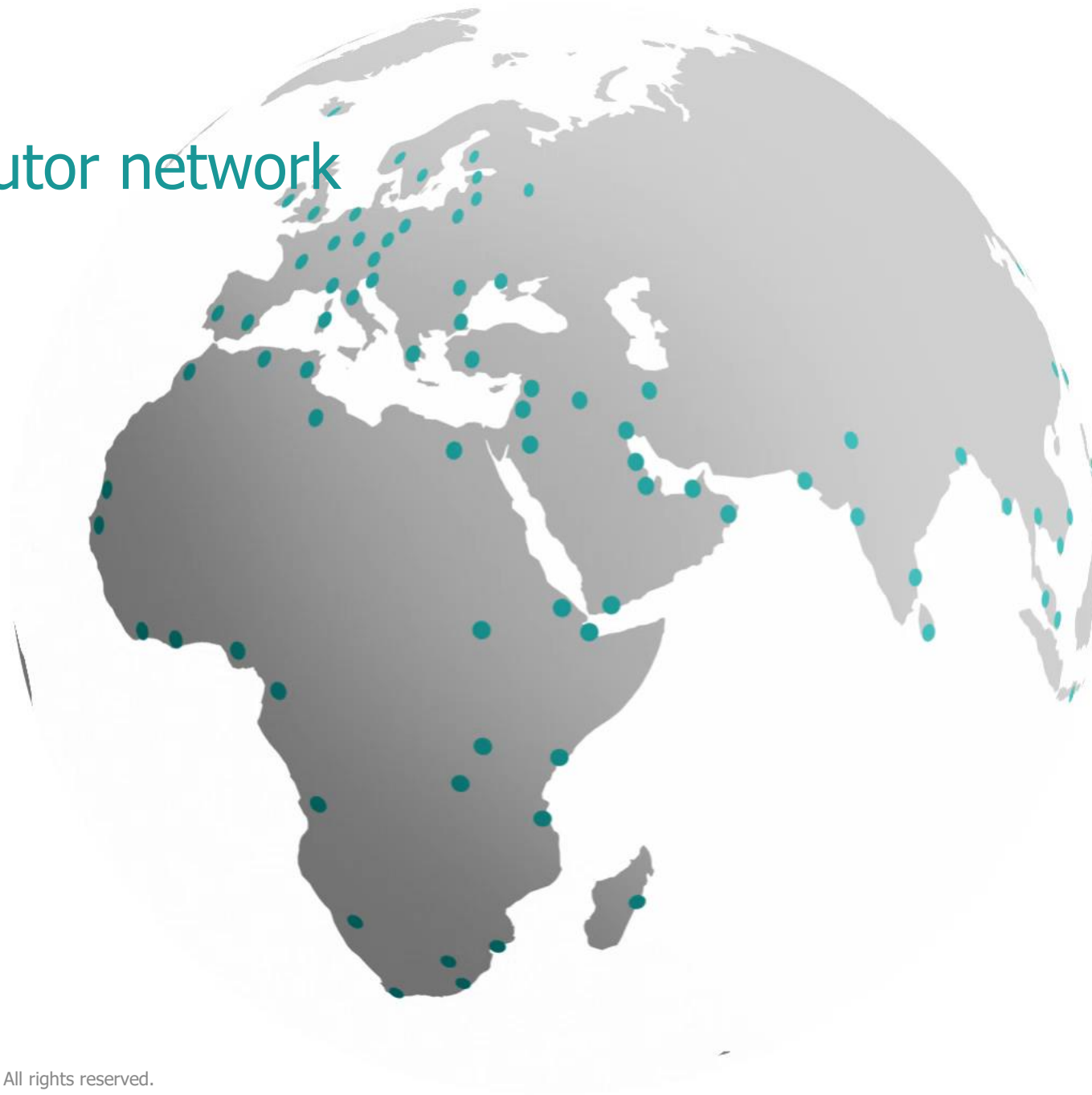


Montceau les Mines

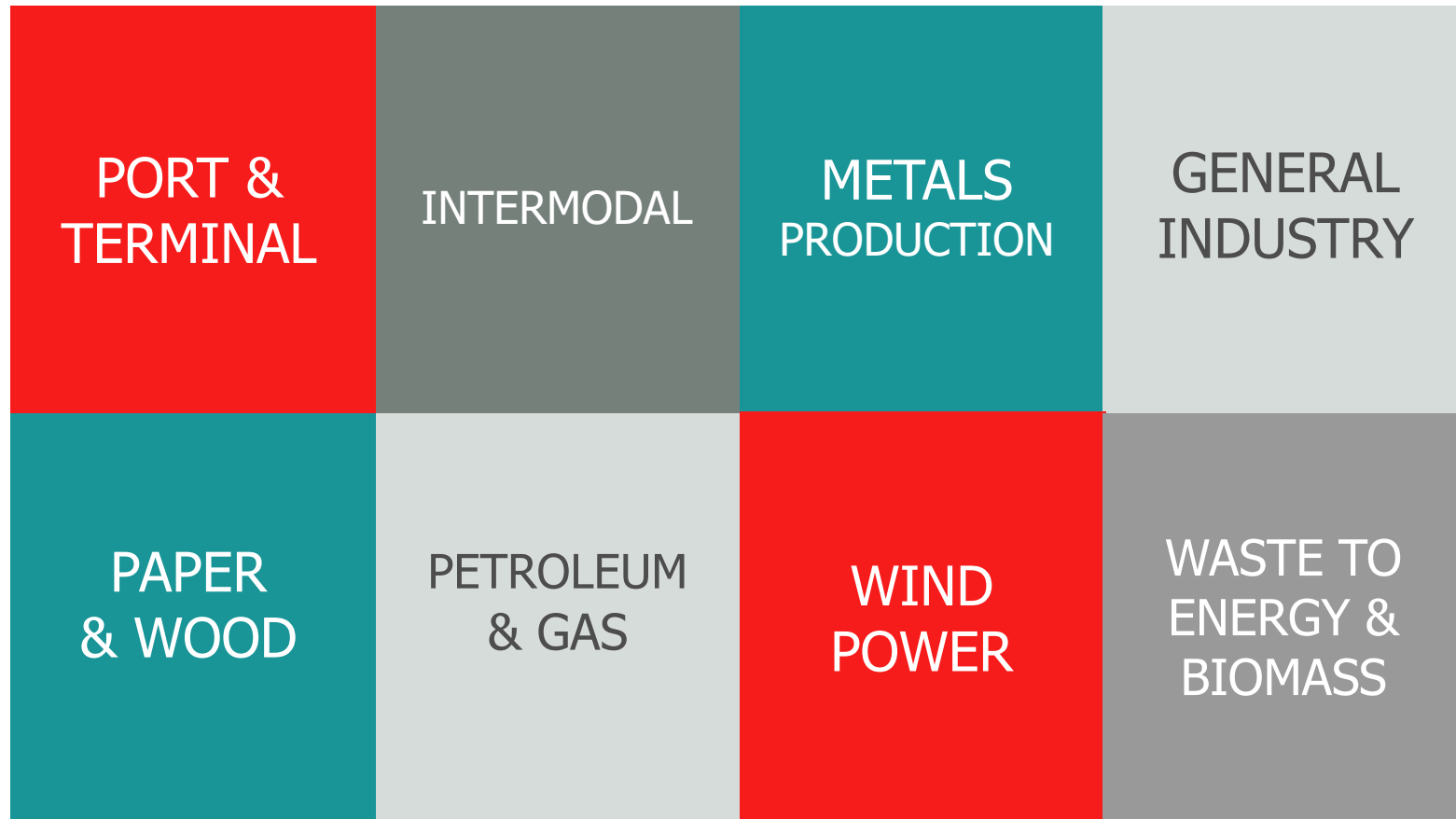
38.000 m²



Global distributor network



Customer industries





Our products

Two families – high quality for all



KONECRANES LIFT TRUCKS



KONECRANES LIFTACE

Konecranes lift trucks

Everything is possible

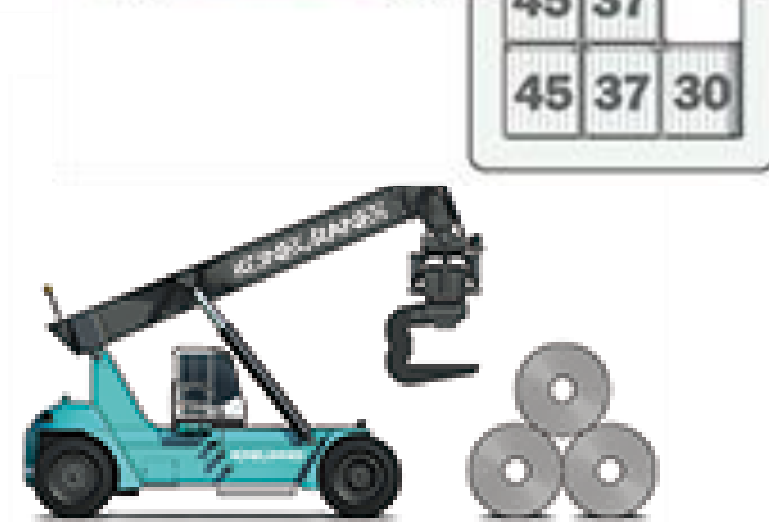
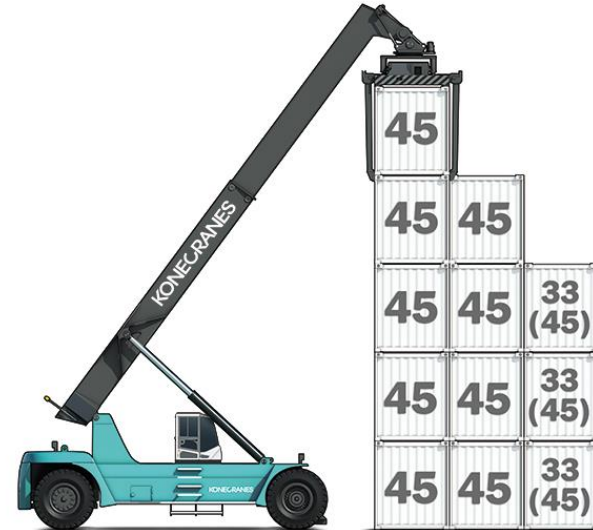
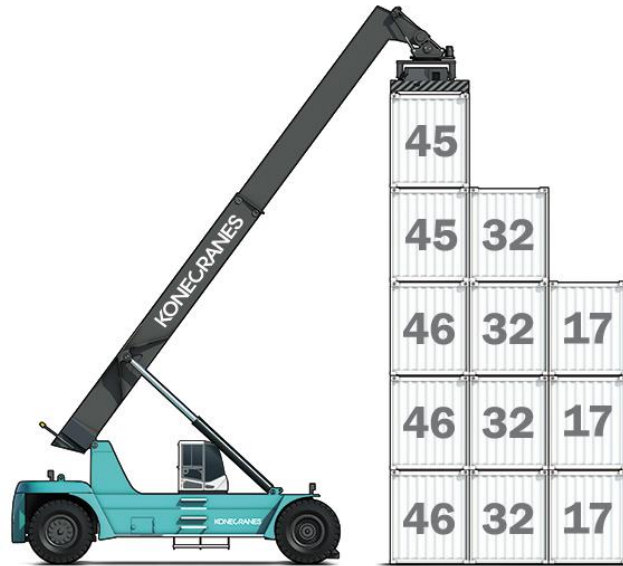
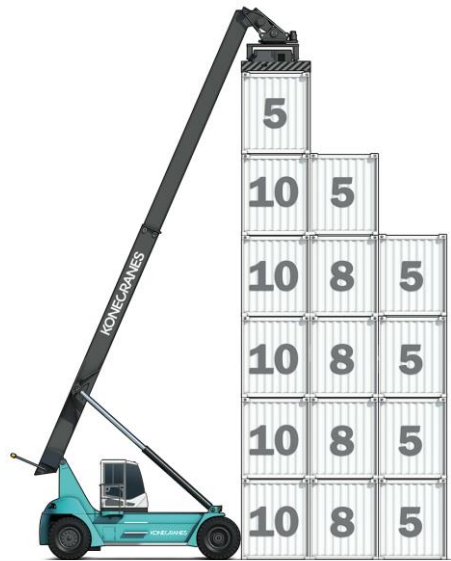


Why is this for me?

- Complete range of heavy lift trucks
- From standardized to fully customized
- Cutting edge technology
- Proven solutions and durable design
- Smart Connected Lift Trucks for optimizing lift truck performance
- Industry leading distributor network
- High quality after-market services

Reach stackers

10-80 tons



served.

Forklifts

10-65 tons

25



10-18 tons



18-33 tons



37-65 tons

Empty container handlers

8-11 tons 3-8 high



3-6 high
Up to 8 tons



5-8 high
Up to 9 tons



4-8 high
Up to 11 tons*

Laden container handlers

26-52 tons 3-5 high



Low cabin

3-4 high 33-52 tons



High/mid cabin "s"

4-5 high 33-52 tons

Konecranes Liftace

Strong standard solutions



Why is this for me?

- Range for container and general cargo handling
- Standardized for shorter lead time
- Well established technology and components gives reliability
- In-cab monitoring system
- Global support for after-market services



Forklifts

10-16 tons

30



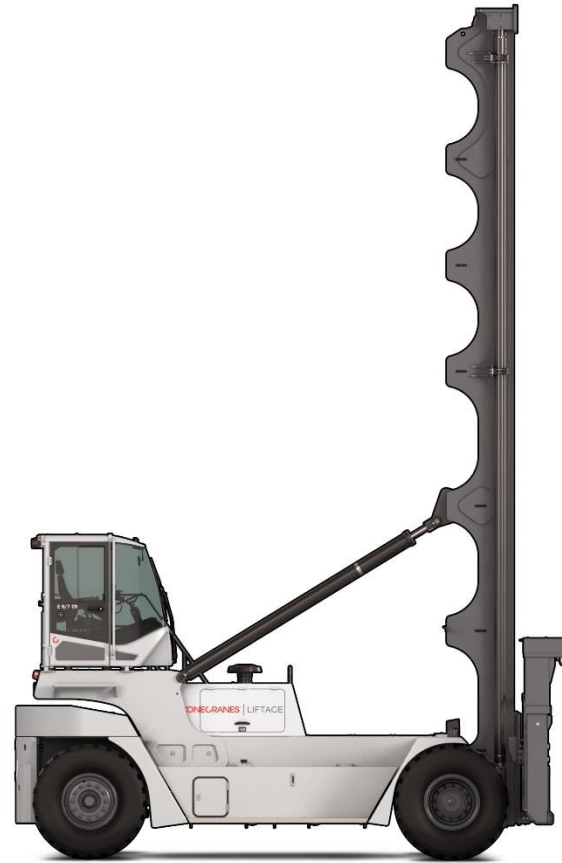
10-12 tons



14-16 tons

Empty container handlers 9-10 tons

31



5-8 high
Up to 9 tons

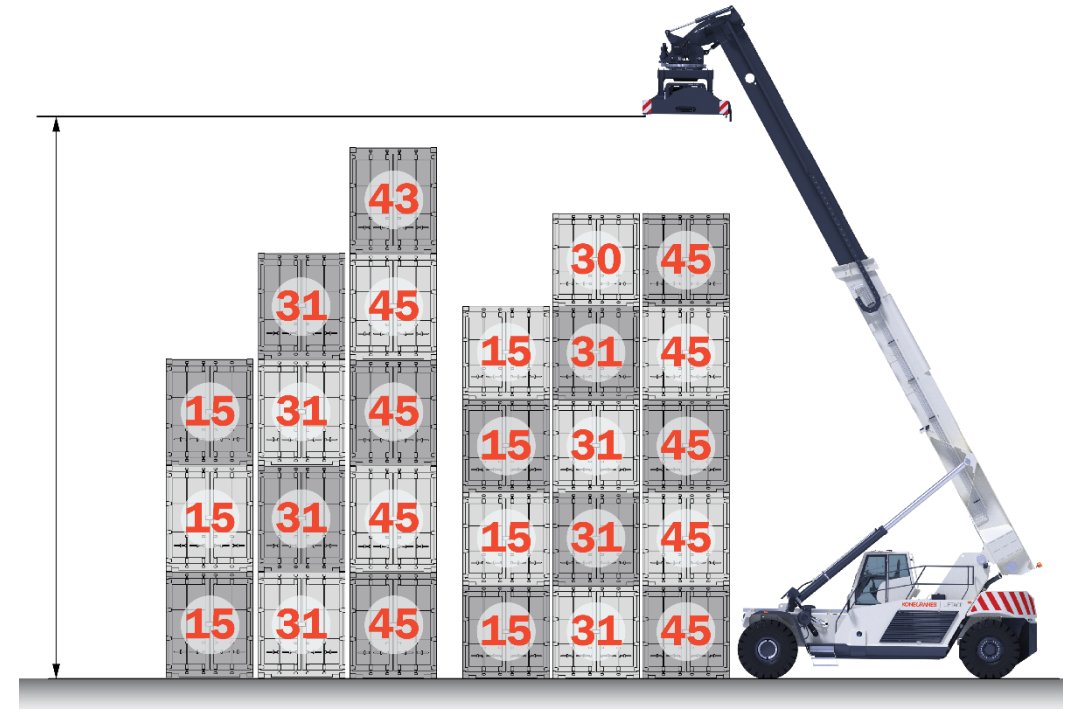


5-8 high DS
Up to 10 tons

Reach stackers 45-80 tons



TFC models
45 - 80 tons



R models
45 - 80 tons



**WE STAND BY
OUR TRUCKS.
FROM BIRTH
TO REBIRTH.**

Lifetime Advantage

Built for Your World Evolving for tomorrow's

With **Konecranes Lifetime Advantage**, your lift trucks are maintained and improved during all lifecycle through:

- Equipment upgrades
- Knowledge services
- Education & training
- Ongoing customer support



What's in the package?



Upgrades & Modernizations

- We don't service the trucks, we improve them
- Ready packages for Safety upgrades, and many more to come in the near future.



Spare parts

- Genuine spare parts for optimal functionality and longer lifetime
- Hand picked from the world's leading manufacturers
- Original spare parts for all Konecranes and Konecranes legacy brands



Service

- World wide network of skilled service professionals

Training

- For operators, technicians and other persons with frequent interaction with Konecranes products or solutions

Why to buy Genuine Spare parts?

- Made or selected by Konecranes
- Tested as integral component of the truck
- Met and exceed high quality, safety and performance standards
- Certified according quality and environmental management
- Critical information leading to high performance, durability and connectivity cannot be copied
- Performance and safety will not be compromised
- 12 months extended warranty included



Genuine spare parts

- Hand picked from the worlds leading manufacturers
- Original spare parts for all Konecranes and Konecranes legacy brands (Linde heavy trucks, Fantuzzi, PPM, Terex)

24/7

100%

ORIGINAL PARTS

7 DC

China, Dubai,
Germany, Finland,
France, Sweden,
USA

GLOBAL
SPARE
PARTS
CENTER

MARKARYD, SWEDEN
LENTIGIONE, ITALY
MONTCEAU LES MINES, FRANCE

Smarter where it matters



Smart Connected Lift Trucks

Collect data from your connected machines and convert it into value with analytic tools and applications.

With the tailor made software you are able to control machine behavior, and monitor and analyze the data that matter in your world.

It is a digital ecosystem with new digital solutions being continuously developed.

Learn more at: connected.kclifttrucks.com



What do you get?

- Safer and more productive operations
- Longer equipment lifetime through data collection that enables quicker action
- Interconnectivity between trucks and your systems
- Operational efficiency and fleet management
 - Make decisions based on facts
 - Follow trends and see operational statistics
 - Plan & act in time with condition-based maintenance



Powered by Ecolifting

Ecolifting is our concept for reducing the use of fossil based fuel. By using cutting edge technology you can:

- Save money
- Make better choices for the environment by using less fossil fuels
- Have no compromises on performance.

WHAT'S NEXT?

Ecolifting is a future proof concept with new eco solutions continuously being developed.

POWER DRIVE

FLOW DRIVE

HYBRID DRIVE

e-Series



OPTIMA cabin

Truly developed for your world. With a smart modular design OPTIMA is customizable to meet any needs.

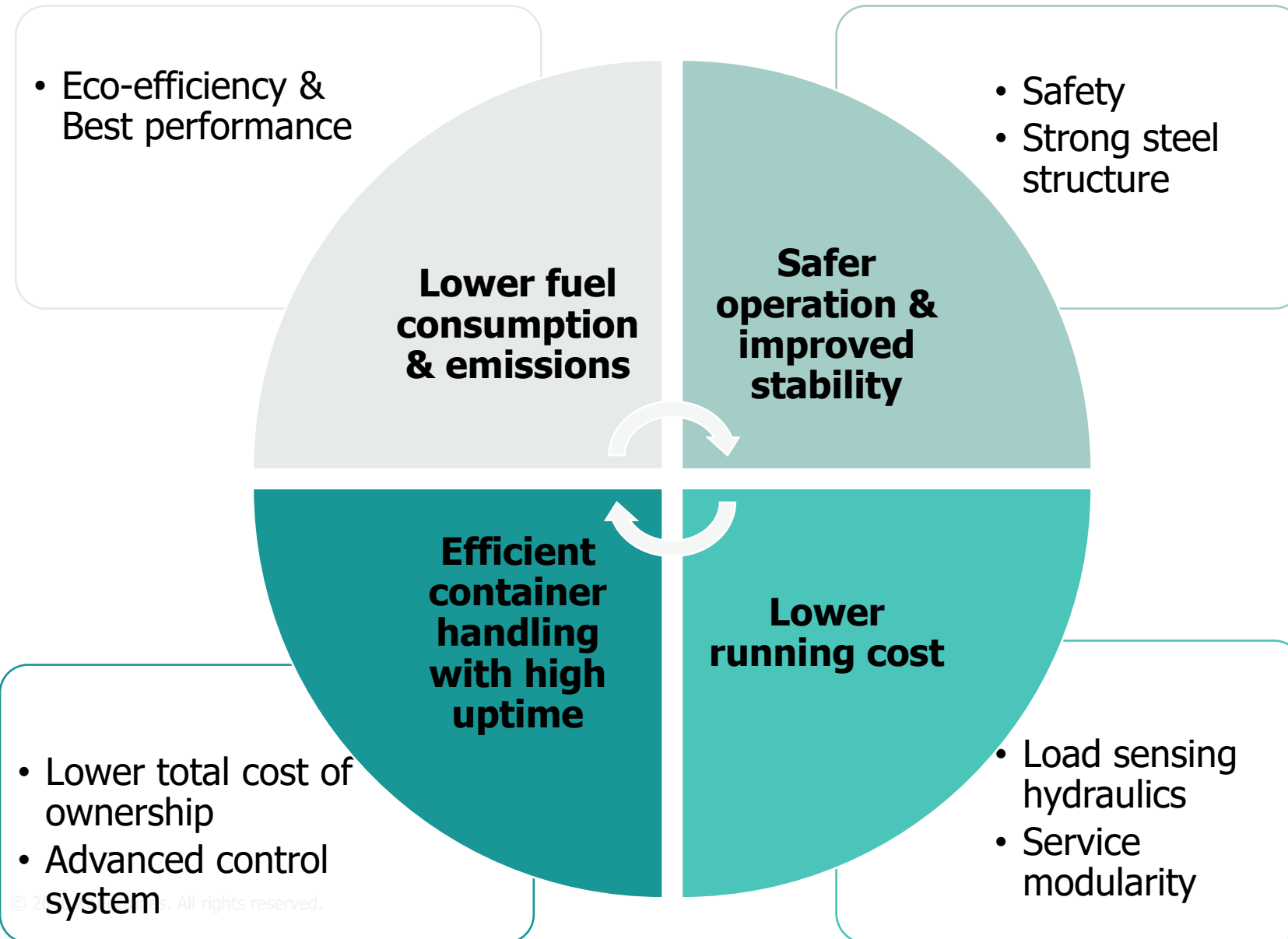
Why is **OPTIMA** the market leading cabin?

- Remarkable visibility
- Outstanding spaciousness
- Market leading comfort
- Electronic Machine Control
- Ergonomic instrumentation
- Various steering options

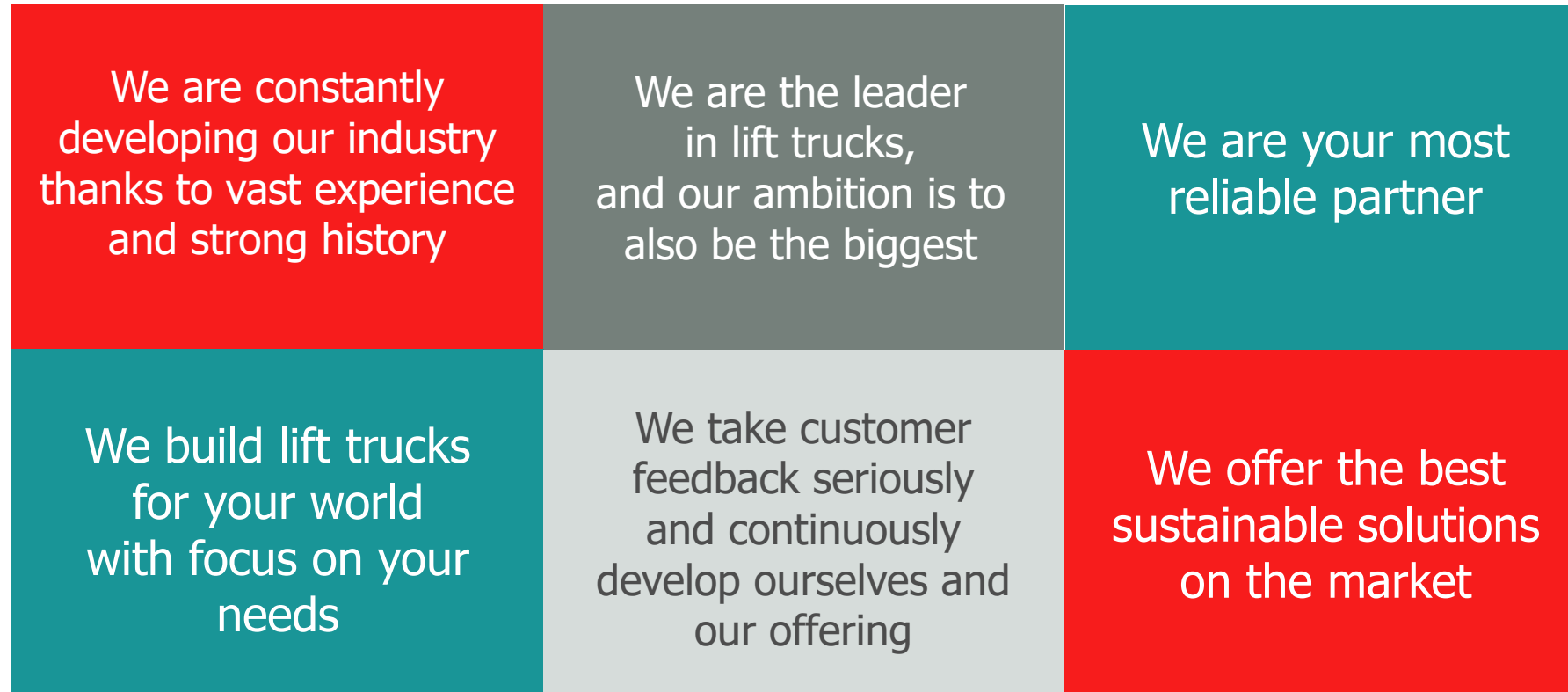


How do we achieve highest lifecycle value?

45



Konecranes Lift Trucks – a trusted partner





**NOT JUST LIFTING
THINGS, BUT ENTIRE
BUSINESSES**